

COST ANALYSIS

CLAY WASH MITT VS TRADITIONAL CLAY BAR

Assume that 80 cars will be completed in the following equation

	Clay Wash Mitt	Traditional Clay Bar
Number of items required	1	5
Cost each.	\$86.86	\$28.99
Total	\$86.86	\$144.95

Savings of: \$58.09

Time to complete 1 car (hours)	0.5	1
Number of cars completed	80	80
Average detailer salary (hourly)	\$13.56	\$13.56
	\$542.40	\$1,084.80

Savings of: \$542.40

Total Saving with just 1 clay wash mitt: \$600.49

Other Benefits

	Clay Wash Mitt	Traditional Clay Bar	Result
Washable if dropped	Yes	No	No wasted product
Requires reshaping	No	Yes	Saves time
Lubricate car with reverse side	Yes	No	Saves time

